

Share information

(as of February 15, 2018)

TSX-V: TCA

52 Week High	0.20
52 Week Low	0.09
Issued & outstanding	34,477,461
Market capitalization	6.21m

INVESTOR FACT SHEET

TIMIA Capital Corporation is a specialty finance company that provides revenue financing to technology companies.

Delivering Returns

- » TIMIA is a cashflow focused specialty lender
- » Focused on small to medium private software companies
- » Experienced tech VC management team
- » 8 investments since 2015 inception, 3 successful early exits, >23% portfolio IRR
- » Strong portfolio, all payments made on time
- » TIMIA takes security on the cashflow of its portfolio investment companies versus traditional finance companies securing assets alone

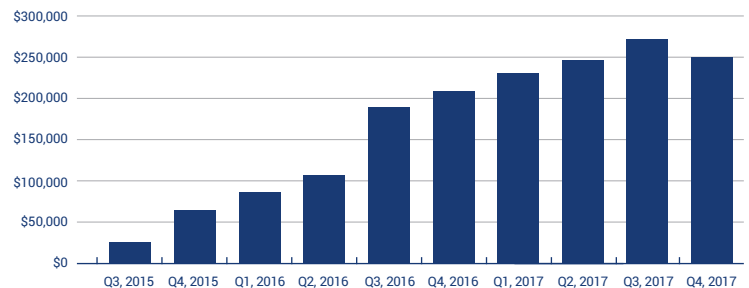
Performance



Recent News

- Feb 26** TIMIA Capital Provides 4th Quarter 2017 Operational Update
- Feb 20** TIMIA Capital Generates Early Cash Return on Buyout of Rise Finance Agreement
- Jan 31** TIMIA Capital Announces Blockchain Collaboration with Finhaven to Create Cryptocurrency Enabled Financing Platform
- Jan 29** TIMIA Capital Announces Second Closing of Participation Financing and a Further \$1,500,000 in Non-Dilutive Capital

CASH PAYMENTS RECEIVED FROM INVESTMENTS



Our portfolio's growth is driven both by new investments and revenue growth of our investee companies, whose average annual revenue growth has exceeded 25% over the past 18 months. Q4 2017 payments received, on a sequential basis, reflect the successful early exit from Lambda Solutions and related reduction in payments.

Strong Forward Momentum

TIMIA has built a strong base over the past 8 quarters, proving out its investment model and building scalable back-office systems. TIMIA looks forward to scaling its assets rapidly on the solid platform it has built.

~ \$8M Invested	8 Investments to Date	3 Successful Exits	~ 23% Annual Rate of Return*	\$3.8M Collected in Payments
	Predictable Revenue			
				
EXITED	EXITED	EXITED		

*Since inception in 2015

Key Financial Metrics ■ Actual

FISCAL QUARTER	Q3, 2017	Q2, 2017	Q1, 2017	Q4, 2016	Q3, 2016
ASSETS	\$7,957,564	\$6,185,675	\$6,054,280	\$5,329,821	\$5,013,834
REVENUE	\$251,599	\$268,246	\$208,879	\$211,346	\$195,909
ADJUSTED EBITDA*	\$78,264	\$74,038	\$4,138	(\$21,367)	\$25,302
NET INCOME	\$235,016	(\$104,462)	(\$133,108)	(\$133,407)	(\$91,245)

* Adjusted EBITDA is a non-GAAP measure; EBITDA+ non-cash items (share-based payments, loan loss provision, and unrealized gains/losses on equity investments).

Year End November 30

Revenue Finance Offering

TIMIA will offer financing to qualified companies under the following terms:

- » Facilities of \$1MM–\$3MM
- » Repayment terms that align with Entrepreneurs cash-flow; Monthly repayments tied to revenue growth
- » Target payback period of six years with reasonable buyout terms
- » Secured against assets of company

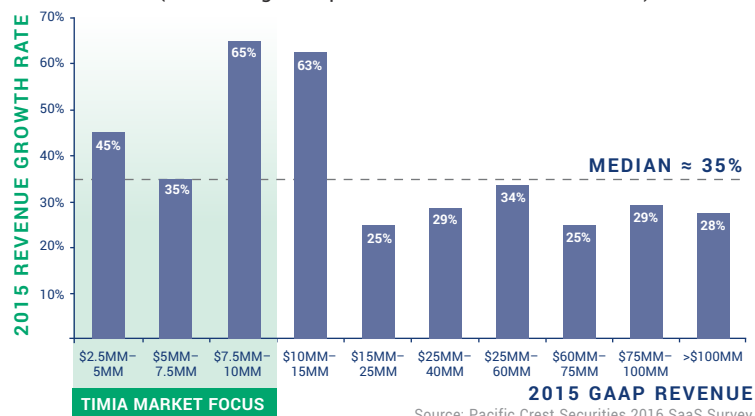
Recipients of this financing will have:

- » Revenue of \$1MM–\$10MM and strong gross margins
- » Revenue growth rates of > 20% over the past 18 months with similar visibility into the next 12 months
- » Stable distributed customer base and strong management team

SaaS Company Growth

MEDIAN GROWTH RATE AS A FUNCTION OF SIZE OF COMPANY

(Excluding Companies < \$2.5MM in Revenue)



Management Team

Michael Walkinshaw

CHIEF EXECUTIVE OFFICER

With 13 years of venture capital experience and 25 years in the tech industry, Michael has a strong track record of sourcing, closing and managing investments in early stage companies as well as deep investment fund accounting experience. He holds the CA and CPA designations.

Andrew Abouchar

EVP UNDERWRITING

Andrew has 20-plus years of experience in Canada's venture capital and private equity industry. He is a cofounder and partner in Tech Capital Partners Inc, a Waterloo-based venture capital management company. Abouchar is also an advisor to the Government of Canada and Province of Ontario, and currently serves on the board of Ontario Centres of Excellence.

Greg Smith

CHIEF INVESTMENT OFFICER

Greg is an experienced entrepreneur, venture capital and angel investor with deep expertise in managing debt portfolios and a successful track record as a debt lender. He is the founder of Espresso Capital, Canada's early leader in lending to technology companies, with \$30M of assets under management and > \$100M in debt transactions over five years.

Darren Seed

VP, CAPITAL MARKETS & COMMUNICATIONS

Darren has over 20 years of capital markets experience across various exchanges and industries including Biotech, Fuel Cell, High Tech and the venture capital arena raising in excess of \$750 million for previous companies. He has been on both sides of the finance table as an investor and capital markets executive and has developed comprehensive and successful international investor relations programs.

Board of Directors

- » Mike Volker (Executive Chairman)
- » Thealzel Lee
- » James Pratt
- » Howard Atkinson
- » David Demers

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