



**TIMIA
CAPITAL**
frictionless finance

Share Information
(as of August 2019)

52 Week High	0.27
52 Week Low	0.16
Issued & outstanding	~39.5M
Market capitalization	~9.0M

TSX-V: TCA

INVESTOR FACT SHEET

Delivering Returns

- » TIMIA is a cash flow focused specialty lender
- » Focused on small to medium private software companies
- » Experienced tech VC management team
- » 22 loan investments since 2015 inception, 6 successful early exits, >22% portfolio IRR
- » Strong portfolio, all payments made on time
- » TIMIA takes security on the cash flow of its portfolio investment companies versus traditional finance companies securing assets alone

Recent News

- JUL 26** TIMIA Capital Announces Second Quarter 2019 Financial Results
- JUN 19** TIMIA Announces Two Investments totalling US\$4 Million in Revenue Financing
- MAY 14** TIMIA Capital Announces Results from 2019 Annual Shareholder Meeting
- MAY 10** TIMIA Announces US\$2 Million Financing for Metazoa
- MAY 1** TIMIA Announces US\$3 Million Financing for TransitScreen

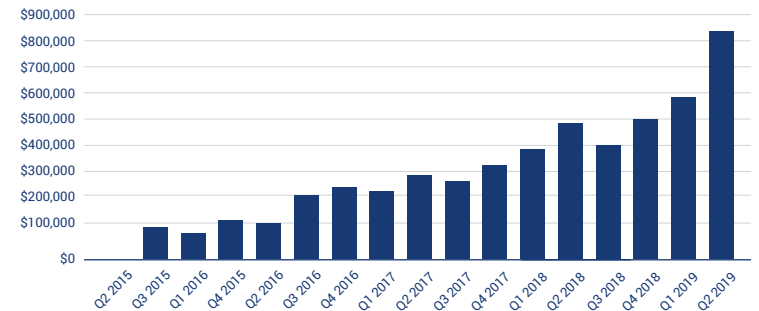
TIMIA Capital Corporation is a specialty finance company that provides revenue financing to technology companies.

Performance

SIX MONTH TIMIA SHARE PRICE



REVENUE GROWTH



TIMIA continues to build the value and size of its portfolio by making new investments and follow-on investments in existing portfolio companies, and actively assisting the portfolio companies with their growth plans.

Sample of Portfolio Investments and Exits

TIMIA has built a strong foundation, proving out its investment model and building scalable back-office systems. TIMIA looks forward to scaling its assets and investments rapidly, leveraging the solid platform it has built.

~ Over \$22.3M in AUM	22 Investments to Date	6 Successful Early Exits	~ 22% Portfolio IRR	Zero bad debts
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Predictable Revenue



Key Financial Metrics

THREE MONTHS ENDED MAY 31, 2019

* Adjusted EBITDA is a non-GAAP measure; EBITDA+ non-cash items (share-based payments, loan loss provision, and unrealized gains/losses on equity investments).

** Due to an exit that occurred in the quarter ended May 31, 2018 as well as costs in this quarter related to the launch of the new Limited Partnership

	Q2 2019	Q2 2018
TOTAL ASSETS	\$22,332,091	\$11,942,311
REVENUE	\$835,038	\$476,940
ADJUSTED EBITDA*	\$112,091	\$974,275
NET INCOME	(\$490,358)**	\$769,371

Revenue Finance Offering

TIMIA will offer financing to qualified companies under the following terms:

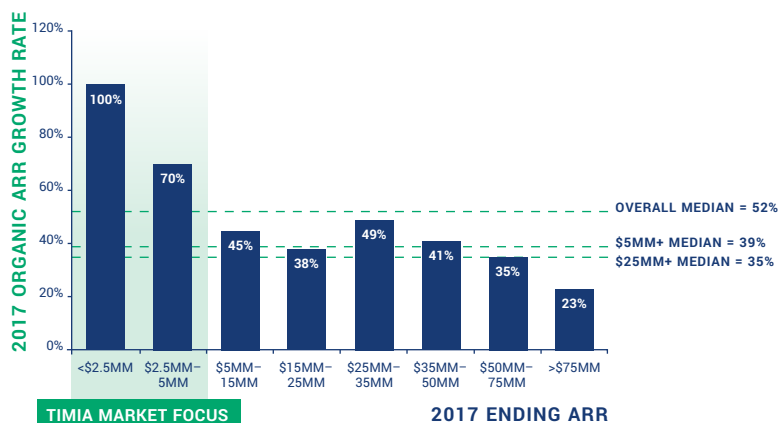
- » Facilities of \$1MM–\$3MM
- » Repayment terms that align with Entrepreneurs cash-flow; Monthly repayments tied to revenue growth
- » Target payback period of six years with reasonable buyout terms
- » Secured against assets of company

Recipients of this financing will have:

- » Revenue of \$1MM–\$10MM and strong gross margins
- » Revenue growth rates of > 20% over the past 18 months with similar visibility into the next 12 months
- » Stable distributed customer base and strong management team

SaaS Company Growth

MEDIAN GROWTH RATE AS A FUNCTION OF SIZE OF COMPANY



Management Team

Michael Walkinshaw

CHIEF EXECUTIVE OFFICER

- » Mike joined the company as CEO in August 2015
- » Co-Founder and Managing Partner of Fronterra Capital
- » Managing Partner, CFO at Chrysalix Energy

Greg Smith

CHIEF INVESTMENT OFFICER

- » Greg joined TIMIA as the CIO in September 2015
- » Co-Founder and Managing Partner of Espresso Capital
- » Business Development Bank of Canada's (BDC) Technology Seed Investment Group

Andrew Abouchar

CHIEF CREDIT OFFICER

- » 20-plus years of experience in Canada's venture capital and private equity industry
- » Co-Founder and Partner in Tech Partners Inc.
- » Founder of TCP Property Inc.
- » Accountant at PwC
- » Investment Manager at Working Ventures
- » Advisor to the Government of Canada and Province of Ontario
- » Board of Ontario Centres of Excellence

Darren Seed

VP, CAPITAL MARKETS

- » Over 20 years of capital markets experience across various exchanges and industries
- » Darren joined TIMIA as the Vice President, Capital Markets & Communications (VPCMC) in January 2018
- » VPCMC of Avigilon Corporation
- » President of Incite Capital Markets Inc.
- » Raised in excess of \$750 million for previous companies

Stephanie Andrew

VP, FINANCE

- » VP Finance, Espresso Capital
- » Founding Partner of Women's Equity Lab (WEL)
- » Executive Director of the Capital Investment Network (CIN)
- » MSc of Molecular Biology and Medical Genetics
- » MBA at the Schulich School of Business
- » CFA charter holder

BOARD OF DIRECTORS

Robert Napoli
Paul Geyer
Jan Lederman

Thealzel Lee
Howard Atkinson
David Demers

GET IN TOUCH

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